

RPF's Proven Approach

The RPF Consulting methodology applies best practices developed with SAP BusinessObjects and our customers. The key to a successful deployment is defining a true Business Intelligence Process. RPF works with your organization to develop a BI Process (BIP) which makes it easy for end users to look at the business and become valued stakeholders, expanding the value of the individuals in the organization. Most importantly, building out a true BIP also makes it possible to pass the thought leadership from the executive level down to the business users.



RPF has a proven track record of success using our phased approach. Whether you need a full BI implementation or have a more targeted initiative, RPF provides resources and expertise covering the complete project life cycle of your BI/Data Warehouse initiative, with multiple partnerships for software, hardware, and consulting.

BI Rapid Assessment with POC 3 Week Engagement

Business Objectives

The deliverables listed below are considered the performance criteria, by which the success of a POC is measured. Without a clear and concise list of measurable deliverables, a POC can quickly get off track and an actual determination of success or failure becomes very difficult.

- **Dashboard Analytics from both Business Warehouse and transactional system**
Examples:
 - Trend over Time
 - Meaningful What-if analysis
 - Drill thru to high-end analytics (Voyager/PoleStar)
 - Drill thru to advanced ad-hoc reporting (Web Intelligence)
 - Drill thru to standard operational reports (Crystal)
- Board Meeting style management reporting using Microsoft Office
- Provide a Business Process workflow utilizing entire BusinessObjects Suite
- Provide search across all BI sources
- Utilize SAP authentication for access as well as row/field level security
- Creation of a JAD/JAR session tool for gathering future requirements
- Provide a blueprint for a 6 -12 - 24 month BI strategy and roadmap

Technical Objectives

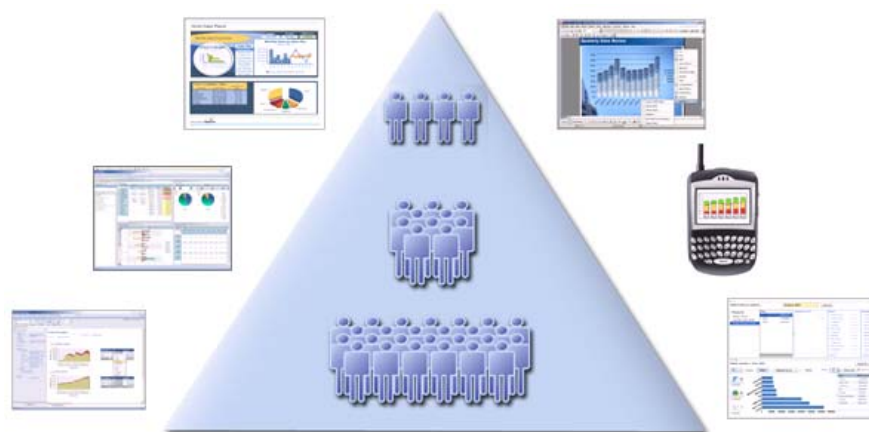
Below is a list of technical objectives in the BI Environment that will demonstrate the BusinessObjects functionality.

- **Install SAP Business Objects products on a windows platform:**
 - BOE XI 3.1
 - SAP Integration Kit
 - Web Intelligence XI 3.1 / Voyager
 - Crystal Reports 2008
 - Xcelsius 2008
 - BI Widgets
 - Live Office
 - Query as a Web Service
 - Data Integrator
- Set-up SAP authentication for access as well as row/field level security
- Set-up SAP GUI
- Create BW cube from current customer content
- Create connections to BW cubes
- Create a connections to other Non-SAP data sources
- Create universe for ad-hoc reporting from both BW and Relational data sources

What is a BI Process?

A BI Process (BIP) makes it easy for end users to look at the business and become valued stakeholders, expanding the contribution of the individuals in the organization. Most importantly, building out a true BIP also makes it possible to pass the thought leadership from the executive level down to the business users.

The real value lies in driving end user adoption - allowing each person at various levels to consume the information how they want, ensuring the highest value to the user. You build the infrastructure one time and then distribute in many different ways, allowing users spread over different locations to consume the data in the best way for them. As people follow the BIP they don't have to have training because it's truly guided ad hoc.



As part of our methodology to develop a BIP, RPF Consulting facilitates an Executive Workshop where we will review the best strategic way to distribute and view the information. RPF has completed BI roll out plans with companies of all different sizes, helping organizations deploy a BIP throughout their organization with everything from end user guided ad hoc, down to report writing.

The key to BI is having one single source of truth where information can be depicted in many ways (PowerPoint, .SWF, Portal, etc), as well as having one common access point with personalized landing pages. It's imperative that the Executive level stays involved in the process so the thought leadership is passed down. BI is not longer looking at reports to get KPIs, it's actually a process of looking at KPIs and drilling down into the data to make effective business decisions.

Coming out of our Executive Workshop, you will have the building blocks to roll out a true Business Intelligence Process. We will take a strategic vertical view of your organization, decide which process to move forward with first and then spread horizontally.